



When the Future Truly Matters



FUTURCAST Stand Alone in Comparison with the FUTURCAST System Platforms

Download PDF version

| Feature | Stand Alone | FUTURCAST Sales & Operations | FUTURCAST Assumption-based | FUTURCAST Total Market |
|---|-------------|------------------------------|----------------------------|------------------------|
| Users | | | | |
| Single | ● | | | |
| Multiple remote | | ● | ● | ● |
| Multiple live | | | ● | ● |
| Database | | | | |
| Excel file (2 levels) | ● | | | |
| MS SQL relational (50 levels) | | ● | | |
| Oracle relational (50 Levels) | | ● | ● | ● |
| Database Functionalities | | | | |
| Adding, deleting codes | ● | ● | ● | ● |
| Restaging/merging codes | | ● | ● | ● |
| Discontinuing codes | | ● | ● | ● |
| Creating ABC classification | | ● | ● | ● |
| Managing monthly prices/discounts | | ● | ● | ● |
| Managing users | | ● | ● | ● |
| Creating/editing seasonal profiles | | ● | ● | ● |
| Data & Forecast Environment | | | | |
| Multiple input data sources | | ● | ● | ● |
| Custom export to Excel | ● | ● | ● | ● |
| Automatic data import & export | | ● | ● | ● |
| ERP integration | | ● | ● | ● |
| Maximum forecast products/codes | 30 | NA | NA | NA |
| Maximum forecast months | 24 | 42 | 72 | 120 |
| Forecasting Capabilities | | | | |
| Multiple methods | ● | ● | ● | ● |
| Expert System Method Selection | ● | ● | ● | ● |
| Identifying & removing outliers | ● | ● | ● | ● |
| Identify & apply inherent seasonality | ● | ● | ● | ● |
| Apply seasonal profile | | ● | ● | ● |
| Custom data views | | ● | ● | ● |
| Top/down forecasting | ● | ● | ● | ● |
| Top/down forecasting (excluding products) | | ● | ● | ● |
| Multiple graphic options | ● | ● | ● | ● |

| | | | | |
|---|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Force yearly objectives to months | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Force currency objective to units | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Kit/pallet management* | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Weekly forecasting* | | <input checked="" type="checkbox"/> | | |
| Force monthly objectives to weeks* | | <input checked="" type="checkbox"/> | | |
| Force Rx objectives to units | | | | <input checked="" type="checkbox"/> |
| Forecast Modifications Capabilities | | | | |
| Multiple event lines & drivers | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Document independent events | | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Distinguish market from product drivers | | | | <input checked="" type="checkbox"/> |
| Insert comments to product series | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Store/access multiple forecast scenarios | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Store/access multiple market scenarios | | | | <input checked="" type="checkbox"/> |
| Business Analysis Capabilities | | | | |
| Best fit Bass diffusion model for new product forecasting | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Key Performance Indicators (KPI) | | | | |
| Variance analysis (at a code/level) | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Weighted Accuracy (point vs cumulative) | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Bias Analysis | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Forecast change analysis (rolling report) | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Business Intelligence Reporting | | | | |
| Micro/macro comparison to budget | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Identifying best/worst performers | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Price/volume analysis | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Forecast consumption analysis | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Supply Chain Capabilities | | | | |
| Safety Stock calculation | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Auto Conversion of Sales forecast to | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Batch replenishment values* | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Supply/demand balancing views | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Integrated S&OP* | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

* Optional Capabilities

FUTURION, FUTURCAST are registered trademarks.

Other product names mentioned on this Web site may be trademarks of their respective owners and are hereby acknowledged.