



FUTURION

FUTURCAST 2018

October 23-24, 2018

InterContinental Hotel
360 Saint-Antoine St W
Montreal, Qc, Canada



DAY I: TUESDAY, OCTOBER 23, 2018

8:30 a.m. Registration & Breakfast

9:00 a.m. FUTURCAST and the Future

9:30 a.m. FUTURCAST Cloud

- Unveiling the New 'Look and Feel'
- Running Accuracy Reports or Launching a Process from Your Smartphone
- Impact on Existing Systems

10:30 a.m. Morning Break

11:00 a.m. FUTURCAST Classic: Enhancements and Special Analyses

- Making Your Own Personal Views
 1. Remembering View Hidden Rows for Future Log In
 2. Hide/Unhide Toggle
- Web Database Manager Forecasting and Seasonal Analysis Function
- Applying a Seasonal Profile to a New Product Launch Forecast
- Forecasting by Ignoring the Oldest X Observations, Ignoring the Most Recent X Observations, Extrapolating the Forecast (Forecasting the Forecasts)

12:30 p.m. Lunch

1:30 p.m. Integrated S&OP, the New Platform

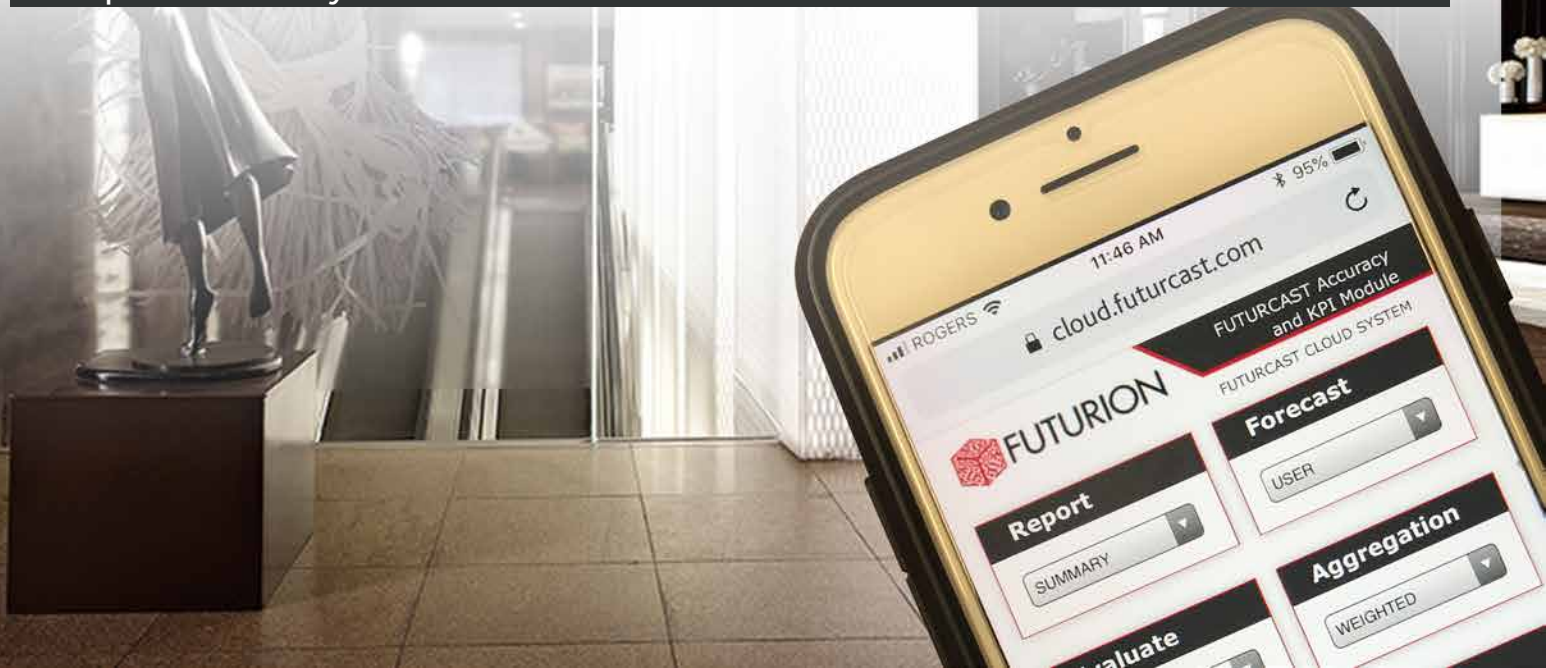
- Unified Approach: From Two Databases to One
- Immediate Impact of S&OP Decisions
- Experience of Worthington Industries & Baby Gourmet

3:00 p.m. Afternoon Break

3:30 p.m. Forecast Audit of Your FUTURCAST Database

- Futurion Professionals On Hand to Perform a Forecasting Audit of Your Forecasts and Forecasting Database

5:00 p.m. End of Day I



DAY II: WEDNESDAY, OCTOBER 24, 2018

8:30 a.m. Breakfast

SEPARATE SESSIONS WITH PHARMA OR NON-PHARMA FOCUS

PHARMA FOCUS

9:00 a.m. Patient-Based Forecasting of Specialty and Oncology Products

- The Incidence Model
- Separate Treatment of Old and New Patients
- The FUTURCAST Wizard and Its Incidence Applications

10:45 a.m. Morning Break

11:15 a.m. Forecast Audit of Your FUTURCAST Database (continued)

- Focusing on Common Issues and Concerns

NON-PHARMA FOCUS

9:00 a.m. FUTURCAST Weekly Forecasting

- Why Weekly Forecasting
- FUTURCAST Weekly Concept and Platform
- The Weekly Forecasting Book Views
- Integration in a Monthly Environment
- Best Practices

10:45 a.m. Morning Break

11:15 a.m. Forecast Audit of Your FUTURCAST Database (continued)

- Focusing on Common Issues and Concerns

12:45 p.m. Lunch & End of Meeting



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360 Saint-Antoine St W, Montreal, QC H2Y 3X4
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REGISTRATION FORM

Name: Title:
Organization:
Address:
City: State / Province: Zip / Postal Code:
Phone: Fax: Email:
Comments:

Fee: \$875 (USD) Include materials, continental breakfasts, lunches, and coffee breaks.

Group Discount: 2 or more participants from the same company affiliation are entitled to a 20% discount.

Early Bird Discount: Participants registering prior to Wednesday, August 1st are entitled to a discount of 30%.

Accommodations: The registration fee does not include hotel accommodations. Participants are responsible for making their own hotel reservations and travel arrangements.

The corporate rate at InterContinental Montreal is \$259 CAD (plus applicable taxes & hotel service fees) for a guestroom for single/double occupancy. Rate is valid for the nights of Monday, October 22 and Tuesday, October 23. The rate is also valid 3 days prior and after event dates (subject to availability). Reservation cut-off date for corporate rate is Friday, September 21.

For reservations call 1.514.987.9900 or toll free from Canada or USA at 1.877.660.8550 and request the FUTURCAST 2018 group rate to obtain the corporate rate. Rates cannot be changed at check-in/check-out time for individuals who fail to identify their affiliation at the time of reservation. You may also reserve on-line via <https://book.passkey.com/go/Futurcast2018>.

All reservations must be guaranteed with a major credit card. Cancellation of reservation will be accepted up to 72 hours prior to arrival date. Any cancellation made after will result in a penalty fee equivalent to first night's stay. Check-in time is 4:00 p.m. and check-out time is 12:00 p.m.

Airport Transportation: The hotel is located approximately 20 minutes by taxi from Pierre-Elliott-Trudeau International airport (YUL) and costs approximately \$40-\$50.

Registration Fees Terms & Conditions: Full refund 30 days prior to user session date, 75% refund 10 days prior to user session date. Cancellations less than 10 days prior to user session date are subject to 100% penalty fee. Substitutions may be made at any time. The organizers reserve the right to make changes to the program without notice.

Payment: Via check or direct deposit. Details will be provided on invoice produced upon receipt of registration.

Register on-line at www.futurcast.com or email completed form to conference@futurcast.com.

*Please inform us in advance of any dietary restrictions.



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